



**CHAMBER BOARD OF DIRECTORS**

*Your Active Board is Here to Serve You*

**2000 OFFICERS**

- CHAIRMAN OF THE BOARD**  
**Kevin Howard** Ocean Edge Resort
- VICE CHAIR**  
**Paul Rumul** Dan'l Webster/H'nK Management
- CLERK**  
**Anne-Marie Litchfield, Esq.**  
 LaTanzi, Spaulding & Landreth
- TREASURER**  
**John Davenport** Davenport Companies
- IMMEDIATE PAST CHAIR**  
**Doreen Bilezikian** Christmas Tree Shops
- CHIEF EXECUTIVE OFFICER**  
**John D. O'Brien**
- CHIEF OPERATING OFFICER**  
**Wendy K. Northcross**
- OFFICERS**  
**Russell Nesbit** Tidewater Motor Lodge  
**Daniel Wolf** Cape Air

**BOARD MEMBERS**

- Steve Abbott** Cape Cod Healthcare  
**Keith Bergman** Town of Provincetown  
**Mark Downey** Resort Motels Inc.  
**Martie Dwyer** Citizens Bank  
**Robert Gee, Ph.D.** Nat'l Grad. School  
**Kyle Hinkle** Orleans Chamber of Commerce
- John Holland** McDonald's of Cape Cod  
**Dorie Ketterer** Shoreway Acres  
**Judy Koenig** Consultant  
**Steve Lawson** Cape Cod Bank & Trust  
**Christy Mihos** Christy's of Cape Cod  
**Richard Neitz** Neitz Real Estate  
**Charles Ritch** Plymouth Savings Bank  
**David Sampson** Upper CC Regional Technical School
- Kathy Schatzberg** Cape Cod Community College  
**Kelley Sullivan Ralston** Bryden & Sullivan Insurance  
**Kenneth Traugot** Beechwood Inn

**AFFILIATED ORGANIZATIONS**

- Cape Cod Antique Dealers Association
- Cape Cod Canal Region Chamber of Commerce
- Cape Cod Commercial Hook Fisherman's Association
- Cape & Islands Association of Realtors
- Cape & Islands Community Development Inc.
- Chatham Chamber of Commerce
- Dennis Chamber of Commerce
- Eastham Chamber of Commerce
- Harwich Chamber of Commerce
- Home Builders Association of Cape Cod
- Massachusetts Fisherman's Association
- Mashpee Chamber of Commerce
- Orleans Chamber of Commerce
- Yarmouth Chamber of Commerce

For information or submission of ideas, please:  
 fax us at 862-0727  
 email us at [info@capecodchamber.org](mailto:info@capecodchamber.org)



PETER BRYANTON

**PETER BRYANTON JOINS STAFF AS V.P. OF SMALL BUSINESS**

Peter L. Bryanton of Mashpee has been hired as the Vice President of Small Business Services for the Chamber. Bryanton, who began his new post on January 29, 2001, has most recently served as the Economic Development Coordinator of the Town of Yarmouth. He was also a health inspector and planning aide in Yarmouth and Dennis and received his Masters in Public Administration from Suffolk University in 1998.

The Chamber conducted an extensive search and interview process and felt very strongly that Bryanton was a great fit for this job. In his role as Small Business Services V.P., Bryanton will be responsible for recruiting and assisting businesses interested in locating to Cape Cod, a role he played in Yarmouth. He will also provide technical assistance to businesses, help obtaining permits, assist in producing educational seminars for Cape businesses, and act as liaison with the local Chambers and town economic development departments.

*"I am excited to have the opportunity to expand my work with regional, state and federal agencies to the whole Cape Cod region," said Bryanton. Many of the projects we have worked on in Yarmouth have applications that can relate to all 15 towns on the Cape, whether it is revitalization or telecommunications infrastructure improvements."*

Bryanton's office is located in the Chamber's administrative offices at 307 Main Street, Hyannis and he can be reached at 508-862-0700 ext. 532 or [peter@capecodchamber.org](mailto:peter@capecodchamber.org).

**CHAMBER AND AFFILIATES SIGN ON WITH B2BSTREET.COM**

The Chamber and its affiliates have partnered with B2Bstreet.com, a secure, online business-to-business auction dedicated to transactions involving business overstock. Chamber members will be able to access the B2Bstreet.com site in order to sell excess inventory and buy goods.

B2Bstreet is an emerging leader in the field of business-to-business e-commerce solutions for small and mid-sized enterprises. Its secure marketplace unlocks new distribution channels, helps identify overstock opportunities and provides business owners with an opportunity to cut costs, build sales and improve profitability. Registration and posting of merchandise are free, and sellers pay only a small transaction fee once their sale is successfully completed.



B2Bstreet was founded in 1999 and has headquarters in New York City. B2Bstreet is endorsed by the American Chamber of Commerce Executives (ACCE) and has signed partnerships with more than fifty Chambers of Commerce throughout the United States representing more than 100,000 individual businesses. Currently, the site features more than 1,600 listings of items up for auction across more than a dozen categories. For more information go to [www.B2Bstreet.com](http://www.B2Bstreet.com), call 1-800-813-5666 or email [info@B2Bstreet.com](mailto:info@B2Bstreet.com).

**DEPT. OF REVENUE HAS FASTER OPTIONS FOR NEW HIRES**

The D.O.R. has added a new, faster and more economical option for reporting new hires - the Online Employer Reporting system. You can find it on D.O.R.'s Bay State Business Connection website at [www.baystatebiz.com](http://www.baystatebiz.com). On this site you can also register your new business or update your existing registration online, report new hires, download free software for filing and withholding taxes. It also makes it easier to find info like forms and guides for complying with tax and employee obligations, obtaining licenses and permits and more.



## CHAMBER ANNUAL OPEN HOUSE SET FOR MARCH 6

The second annual Open House at the Chamber's administrative offices will be held on Tuesday, March 6 from 5:30 until 7:30 pm. Cocktails and hors d'oeuvres will be served and all are invited to come and meet our newest Vice Presidents Peter Bryanton and Patti Lloyd, new call center staffers Nancy Farmer, Lynn Remick and Maureen Pelonzi, and Jessica Tinti our new assistant bookkeeper. A demonstration of the Geographic Information System (G.I.S.) capabilities will be on hand as well as info on the Community Development Inc. loan programs including the new affordable housing loans. The administrative offices are located at 307 Main Street, Hyannis in the same building at Cape Cod Bank & Trust.

### THE THREE R'S OF HR -

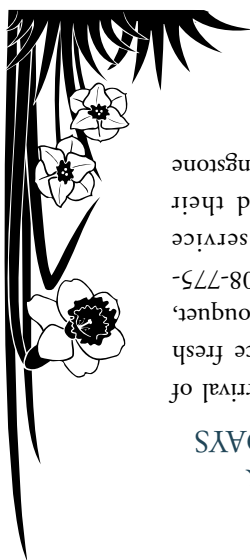
RECRUITING, RETENTION AND REDUCTION

Join the Cape Cod Human Resource Association at their 10th annual conference on April 12, 2001 at the Cape Codder Hotel (former Sheraton Four Points) on Route 132 in Hyannis. Seminars include topics on immigration law, legal issues with creative retention programs, recruiting on the Internet and more. For more information go to <http://welcome.to/CCHRA>.

Hyannis, MA 02601  
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SOCIETY'S DAFFODIL DAYS  
What better way to celebrate the arrival of  
spring on Cape Cod than to place fresh  
daffodils on your desk! At \$6 per bouquet,  
orders may be placed in advance at 508-775-  
4161. Purchases support local service  
programs for cancer patients and their  
families. For more info email Kate Langstone  
at [kate.langstone@cancer.org](mailto:kate.langstone@cancer.org).

SOMWBA PRE-CERTIFICATION  
WORKSHOPS SCHEDULED  
The State Office of Minority and Women Business Assistance has  
scheduled pre-certification workshops. SOMWBA certification enables  
business more public contracting opportunities. Dates in March are  
3/6, 3/22 in Boston; 3/8 in Worcester; 3/13 in Lowell and 3/30 in Fall  
River. For more information or to register online go to  
[www.state.ma.us/somwba](http://www.state.ma.us/somwba).